# Joseph<sup>®</sup> Joseph

Brilliantly Useful Design



### The Joseph Joseph story

- Founded in 2003 by product designers and twin brothers Antony & Richard Joseph
- Family heritage in British design & manufacturing since the 1930s
- Began producing glass chopping boards from the family's factory in Birmingham, UK
- Expanded into other product categories focusing on problem solving around the home
- Quickly built a reputation for creating innovative products with a distinctive design aesthetic
- Now one of the world's leading housewares brands with a global presence spanning over 100 countries





## **Designed in London**

- State-of-the-art design studio and head office in the centre of London
- Highly skilled in-house team working with award-winning UK product design agencies
- Unique problem-solving approach to all areas of design
- Numerous accolades and awards received including 14 Reddot Design Awards
- Two Queen's Awards for Enterprise presented by HRH The Princess Royal











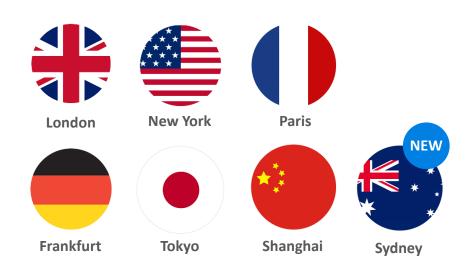






# The company

- 5 global logistics centres
- 120 employees across offices in 7 countries





#### Our brand

There's something special about a Joseph Joseph product:

- Innovative design
- Functional benefit
- Quality & attention to detail



#### Our brand - DUO

- Launched in 2017
- Essential, everyday products within key homeware categories
- New innovations plus re-imagined Joseph Joseph best-sellers
- A distinctive colour palette and an impactful range identity
- Aspirational, solution-focused, qualityconscious



# **Our products**

We identify everyday problems and solve them through intelligent design to create distinctive, functional products that are a pleasure to own and use.



# **Categories**



Kitchen



Hydration



**Cleaning & Organization** 



**Bathroom** 



**Food Storage** 



Laundry



**Waste Management** 



Beauty Organization

## **Iconic Designs**



Nest™
The ultimate in space-saving kitchenware



Flex<sup>™</sup>
The anti-drip and anti-clog
D-shaped toilet brush



Chop2pot™
The original folding chopping board



**Elevate™**The utensils that keep your worktop mess-free

#### **Award-winning**



**2** Queen's Awards



Excellence in

Housewares Awards



6 Sunday Times Fast Track Awards



12 Red Dot Design Awards inc. 2 Best of the Best



**7**Gift of the Year

**Awards** 





4 6
Design Plus Global Innovation Awards Awards

And a host of other industry and design awards including:



























## Joseph Joseph in retail

- 30,000 global stockists
- Sales in more than 110 countries
- Flagship brand displays in all major cities
- Strong digital representation with all key ecommerce players



#### **Global Partners**



























































#### **Our Promise on Sustainability**

#### Buy once. Buy well.

- Each product is made to the highest quality using the best materials to ensure a long life.
- We aim to reduce waste and pollution as a business through using recyclable materials and offer replacement parts when possible. At the end of their usable lives, we also try to ensure our products can be recycled.
- We're committed to ensuring that our activities don't impact negatively on the environment or anyone working within our supply chain. We're a proud member of Sedex, a worldleading ethical trade organization that aims to improve working conditions in global supply chains. We're also working hard to remove plastic from our packaging, make it more recyclable, and reduce the energy and resources that go into shipping our products around the world.



#### Joseph Joseph in the Media



This is so clever & the best solution I've found. What do yo...

saxathome

→ 5.1M



Life changing drawer organizer!
#fyp #foryou #cook #chef...



→ 3.6M

#### Instagram







145k followers +28% followers in 2021



13.5M+ Views of our products











WHAT WE LIKE ABOUT IT

#### **Consumer engagement**

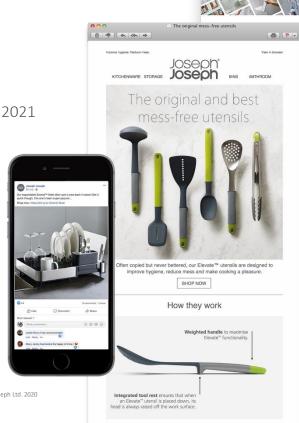
Strong brand awareness and continuous growth in following across key social channels;

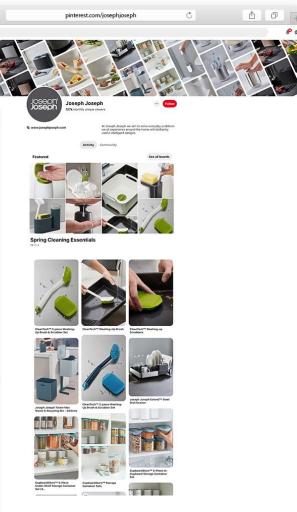
• Instagram: 135k followers +28% increase in 2021

Facebook: 192k likes

• Pinterest: 127k monthly viewers

• Newsletter subscribers: 210k





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